



REFLECTIVE THINKING ACTION PLAN

The L.E.A.D. Growth *journey*

LEARN • EXPERIENCE • APPLY • DEVELOP OTHERS

COMPLETE THIS PLAN AT THE END OF EACH DAY

PERSONAL GROWTH:

What have I learned today that will help me grow? _____

How can I apply it to my life? _____

When should I apply it? _____

GROW MY BUSINESS:

What prospecting seeds did I plant today? _____

What "follow ups" need to happen today? _____

To whom can I provide a connection or a referral to today? _____

ADDING VALUE:

To whom did I add value today? _____

How do I know I added value to that person? _____

Can I follow up and compound the positive benefit they received? _____

LEADERSHIP:

Did I lead by example today? _____

Did I lift my people and organization to higher level? _____

What did I do and how did I do it? _____

PERSONAL FAITH:

Did I represent God well today? _____

Did I practice the Golden Rule? _____

Have I "walked the second mile" with someone? _____

MARRIAGE AND FAMILY:

Did I communicate love to my family today? _____

How did I show that love? _____

Did they feel it? _____ Did they return it? _____

INNER CIRCLE:

Have I spent enough time with my key players? _____

What can I do to help them be more successful? _____

In what areas can I mentor them? _____

DISCOVERIES:

What did I encounter today to which I need to give more thinking time? _____

Are there lessons to be learned? _____

Are there things to be done? _____